

## Message Text

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ORIGIN STR-04

INFO OCT-01 IO-13 ISO-00 STRE-00 FEA-01 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 EB-07 FRB-03 H-02 INR-07

INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05

CIEP-01 SS-15 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02

OMB-01 OIC-02 AF-08 ARA-06 EA-07 EUR-12 NEA-10 /139 R

DRAFTED BY STR/GFEKETEKUTY

APPROVED BY STR/GFEKETEKUTY

STATE:GSTREEB

COMMERCE:FMONTGOMERY

TREASURY:EBARBER

AGRICULTURE:DNELSON

LABOR:LWIPF

----- 126540

P 261856Z APR 76

FM SECSTATE WASHDC

TO USDEL MTN GENEVA PRIORITY

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E.O. 11652: GDS

TAGS: ETRD, MTN

SUBJECT: ANALYTICAL WORK IN SUPPORT OF TARIFF NEGOTIATIONS

FROM: SEC STATE WASHINGTON

1. TARIFF WORKING GROUP MET ON APRIL 20 TO DISCUSS  
FUTURE WORK PROGRAM IN SUPPORT OF TARIFF NEGOTIATIONS.  
WE WOULD APPRECIATE MTN DEL COMMENTS, PARTICULARLY  
IN REFERENCE TO POSSIBLE WORK THAT COULD BE CARRIED  
OUT IN GENEVA.

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2. DISCUSSION OF WORK PROGRAM WAS DIVIDED INTO THREE AREAS: (1) WORK NEEDED IN SUPPORT OF THE NEGOTIATION OF A TARIFF FORMULA; (2) WORK NEEDED IN SUPPORT OF CONSULTATIONS WITH THE PRIVATE SECTOR ADVISORY GROUPS IN THE FALL ON RULES FOR EXCEPTIONS, CONDITIONS, ETC.; AND (3) CONCEPTUAL WORK ON OVERALL STRATEGY FOR TARIFF NEGOTIATIONS.

3. WITH RESPECT TO THE WORK NEEDED IN SUPPORT OF THE NEGOTIATIONS OF A TARIFF FORMULA, THE FOLLOWING DECISIONS WERE REACHED:

A. STR WASHINGTON AND THE DEPARTMENT OF LABOR WILL CONTINUE TO MAINTAIN THE NECESSARY COMPUTER CAPABILITY FOR ANALYZING ALTERNATIVE FORMULAE ON AN AGGREGATE BASIS.

B. STATE WILL SEEK TO COMPLETE AN INITIAL DRAFT OF ITS STUDY OF U.S.-CANADIAN RELATIONSHIP ON THE TARIFF ISSUE BY MAY 15.

C. MTN DEL SHOULD BE ENCOURAGED TO INITIATE COUNTRY ORIENTED STUDIES WITH RESPECT TO THE EC AND OTHER MAJOR COUNTRIES. ANY MATERIAL PROVIDED BY THE MTN DEL WILL BE SUPPLEMENTED BY AN INTERAGENCY GROUP IN WASHINGTON. ALSO, IT WAS DECIDED TO SEND A CABLE TO U.S. EMBASSIES IN THE MAJOR CAPITALS TO SOLICIT ANY RECENT INFORMATION THEY MIGHT HAVE ON THE EVOLUTION OF THINKING BY HOST GOVERNMENTS ON TARIFF NEGOTIATIONS, PARTICULARLY IN RESPONSE TO U.S. PROPOSAL OF MARCH 23 MEETING OF TARIFF GROUP. WE WILL SEND PROPOSED CABLE TO MTN DEL FOR COMMENT SOON. WE EXPECT THAT IT WILL BE DESIRABLE TO FOLLOW UP THIS GENERAL CABLE WITH MORE DETAILED QUESTIONS TAILORED TO SITUATIONS IN SPECIFIC COUNTRIES.

D. STEVE LANDE'S GROUP WILL DO A PAPER ON SPECIAL DIFFERENTIAL TREATMENT FOR LDC'S BY THE END OF MAY.

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E. MTN DEL SHOULD BE INVITED TO CARRY OUT ANY WORK NEEDED IN SUPPORT OF NEGOTIATIONS ON TECHNICAL ISSUES SUCH AS FOB-CIF; BASE RATES/BASE DATES, ETC.

4. WITH RESPECT TO WORK NEEDED IN SUPPORT OF RULES FOR EXCEPTIONS, CONDITIONS, ETC. IT WAS DECIDED THAT:

A. LABOR AND TREASURY, IN COOPERATION WITH COMMERCE

AND AGRICULTURE, WOULD WRITE A CONCEPTS PAPER, WHICH WOULD OUTLINE THE MAJOR OPTIONS FOR RULES ON EXCEPTIONS AND CONDITIONS. THE FIRST DRAFT SHOULD BE READY BY MAY 15.

B. STR, JOINTLY WITH COMMERCE AND AGRICULTURE, WILL DEVELOP AGGREGATE ANALYSES OF PRIVATE SECTOR ADVICE ON EXCEPTIONS AND CONDITIONS, AND ITC ADVICE ON EXCEPTIONS. WORK ON THE CONCEPTUAL PAPER IN 4(A) ABOVE AND ON THE AGGREGATE ANALYSES OF EXCEPTIONS AND CONDITIONS IN 4(B) WILL PROCEED IN PARALLEL ON AN INTERACTIVE BASIS.

C. STR WILL WORK WITH COMMERCE AND AGRICULTURE TO DEVELOP GENERAL STATEMENTS OF OBJECTIVES FOR EACH ISAC AND ATAC. COMMERCE EXPECTS TO HAVE THE SUMMARY MATERIAL PULLED TOGETHER BY JUNE 15, AND TO DEVELOP MORE DETAILED SECTOR PROFILES DURING THE COURSE OF THE SUMMER AND FALL. BY SEPTEMBER 1, COMMERCE EXPECTS TO HAVE COMPLETED PROFILES FOR ISAC'S COVERING COPPER, ALUMINUM, HEAVY ELECTRICAL EQUIPMENT, CHEMICALS, AND ELECTRONICS, WITH COMPLETION OF THE REMAINING WORK TARGETED FOR DEC. 1. THE SECTOR PROFILES WILL INCLUDE A STATEMENT OF INDUSTRY OBJECTIVES, A REVIEW OF GENERAL NEGOTIATING SOLUTIONS, AND AN EVALUATION OF THE ADEQUACY OF GENERAL SOLUTIONS FOR MEETING INDUSTRY OBJECTIVES.

D. THE LABOR DEPARTMENT IS SEEKING TO OBTAIN MORE EXPLICIT AND SPECIFIC ADVICE FROM THE LSAC'S REGARDING THEIR PRIORITIES FOR THE NEGOTIATIONS.

5. STR WILL WRITE A BROADER CONCEPTS PAPER INDICATING HOW THE TARIFF NEGOTIATIONS WILL FIT INTO THE REST OF NEGOTIATIONS. A PAPER ON THE TREATMENT OF NON-FORMULA COUNTRIES REMAINS TO BE ASSIGNED.

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## Message Attributes

**Automatic Decaptioning:** X  
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